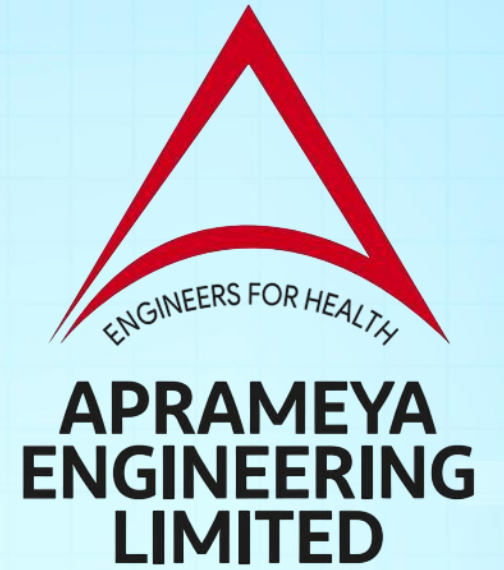




INVESTOR PRESENTATION
H1FY26

1

**H1FY26
Performance**

2

**Company
Overview**

3

**Key Business
Strengths**

4

**Historical
Financials**

H1FY26 Performance



“

We delivered healthy revenue growth and maintained stable margins in the first half, supported by strong execution and a robust order book. In October, we entered medical device manufacturing through **our subsidiary, Aprameya Medtech Private Limited**, launching **HystroPress, a Fluid Management System** used in **hysteroscopy for IVF and gynecology**. By FY26, we plan to add more **specialist surgery products**, and until our own facility becomes operational by FY27, we will rely on contract manufacturing to ensure early market entry. This aligns with our strategy **to move up the value chain, reduce import dependence, and build a scalable presence in India's fast-growing medtech ecosystem**.

Over the next three years, we are targeting **20–25% CAGR**, expansion into **five new states**, **increased contribution from private hospitals and diagnostic networks**, and an **order book of Rs 300–350 Cr**, supported by an active bid pipeline of **Rs 190–200 Cr**. We believe the next **36 months** will be **transformational for Aprameya and position us to deliver sustained long-term value for all stakeholders**.

”

Driving Growth, Strengthening Foundations – H1FY26

Total Revenue

Rs 423 Mn

▲ 343% YoY

EBITDA & Margin (%)

Rs 112 Mn

▲ 1,123% YoY

Margin 26%

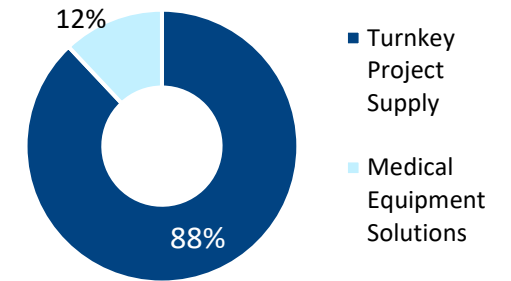
PAT & Margin (%)

Rs 68 Mn

▲ 492% YoY

Margin 16%

Revenue Mix (%)



Business Update

- Executed **Modular OT projects** for DMER Mumbai and RNT Medical College Udaipur, totaling **~Rs 270 Mn**.
- Commissioned a **3D Electro Anatomical Mapping System (EP Lab)** for DMER Nagpur, valued at **~Rs 82 Mn**.
- **Delivered Advanced Surgical and Laparoscopy Equipment** to Government Hospitals & Medical Colleges, amounting to **~Rs 25 Mn**.
- **Completed repair, rehabilitation and AMC services** for the Chief Engineer, PIU Gandhinagar and Government Hospitals & Medical Colleges, totaling **~Rs 55 Mn**.
- Contract with Rajasthan Medical Services Corporation Limited (RMSCL) for Dialysis Machines and RO Systems on a turnkey basis, currently in the pending order book, valued at **~Rs 164 Mn**.

Profit & Loss Statement

Particulars (Rs Mn)	H1FY26	H1FY25	YoY %	FY25	FY24	YoY %
Revenue From Operations	421.4	92.7		1,357.1	651.6	
Other Income	1.9	2.8		5.9	4.6	
Total Income	423.3	95.5	343%	1,363.0	656.2	108%
Purchase of Stock in trade	56.0	25.5		71.3	122.8	
Turnkey Project Expenses	154.6	45.3		945.2	330.2	
Changes in Inventories of Finished Goods & Work in progress	27.1	-5.3		-37.8	44.9	
Employee Benefits Expense	14.1	17.8		31.0	27.1	
Other Expenses	59.4	23.2		103.4	63.0	
EBITDA	112.1	-11.0	1123%	249.9	68.2	267%
<i>EBITDA Margin (%)</i>	<i>26%</i>	<i>-11%</i>	<i>3,797 bps</i>	<i>18%</i>	<i>10%</i>	<i>795 bps</i>
Depreciation and Amortisation Expenses	0.5	0.5		0.9	0.9	
EBIT	111.7	-11.4	1,078%	249.0	67.3	270%
<i>EBIT Margin (%)</i>	<i>26%</i>	<i>-12%</i>	<i>3,834 bps</i>	<i>18%</i>	<i>10%</i>	<i>802 bps</i>
Finance Cost	20.3	11.5		31.8	21.1	
Profit Before Tax	91.3	-22.9	498%	217.2	46.1	371%
Tax Expense	23.7	-5.7		56.0	11.2	
PAT	67.6	-17.3	492%	161.1	34.9	364%
<i>PAT Margin (%)</i>	<i>16%</i>	<i>-18%</i>	<i>3,405 bps</i>	<i>12%</i>	<i>5%</i>	<i>653 bps</i>
EPS	3.6	-1.0		9.3	2.5	



Growth Roadmap & Market Expansion

- Targeting **20-25% CAGR** over the next **3-year** period in overall revenue (Rs Cr).
- Expansion into **5** new states - **Odisha, Jharkhand, Madhya Pradesh, Uttar Pradesh, North-East.**
- Increase contribution from **private hospitals, hospital chains, and diagnostic networks.**
- Order book expected to scale to **Rs 300-350 Cr** over the next **3 years.**
- Current active bid pipeline stands at **Rs 190-200 Cr.**



MedTech Scale-Up & Manufacturing

- Launch **5-6** new MedTech products by **FY27** across MIS, Pulmonology & Anesthesia, and ICU Assistive technologies.
- Target **Rs 50 Cr** cumulative MedTech revenue by **FY29.**
- Manufacturing facility to go live in **Q4FY27**, enabling **200-250 bps** margin accretion.
- A **dedicated R&D team** will be set up post facility launch for faster product development, in-house prototyping, and clinical validation.
- Strong focus on **import substitution** in gynecology and specialty equipment.



Margin Expansion & Profitability

- Sustain **22-24% EBITDA** and **14-16% PAT** margins driven by higher turnkey mix, in-house manufacturing, and operating leverage.
- Cost optimisation through **vendor consolidation**, direct sourcing, and supply-chain digitisation.
- CAMC/service contribution expected to rise to **10-12%** of revenue.
- Larger installed base to improve recurring margin stability.



Recurring Revenue & Installed Base Monetization

- Growing installed base to drive CAMC, consumables, spare parts, and services.
- Target **Rs 12-15 Cr** annual recurring revenue by **FY29**.
- Strengthened service processes and renewals to build predictable, steady cash flows.



Integrated Healthcare Platform & Talent Strength

- Building a **4-vertical** integrated platform: Infrastructure + Equipment + MedTech + Services.
- Strengthening leadership across execution, R&D, regulatory, contracting, and quality.
- Hiring **senior professionals** from leading MedTech and healthcare equipment companies.
- Deepening OEM partnerships with **J&J, Draeger, Schiller**.
- Vision to be among **India's top 3** turnkey healthcare companies by **FY28**.



Digital, Financial & Risk Excellence

- Deploy **AI-driven** project scheduling to reduce delays and enhance execution.
- Implement smart **digital procurement**, automated workflows, and real-time dashboards.
- Maintain an **asset-light** model with strong cash flow visibility and disciplined collections.
- Tight working-capital control via structured execution and milestone-based billing.
- Reduce dependence on government/election cycles through private sector and MedTech growth.
- Diversification across states, customer segments, and product categories to minimise risk.
- Strong execution discipline to prevent cost overruns.

Aprameya Engineering Enters the Medical Device Manufacturing Space

Company Overview:

- New subsidiary: **Aprameya Medtech Private Limited**
- Strategic move to bridge the gap between imported and domestic devices
- Focus on **high-quality, high-performance** medical equipment

Product:

HYSTOPRESS THE FLUID MANAGEMENT SYSTEM



HystoPress Product Line (Trademark Registered)

HystoPress

HystoPress PRO

HystoPress VAC

HystoPress LAP



Application:

- Used in hysteroscopy for IVF & gynecology
- Controls uterine cavity distension with precise fluid/pressure management
- Enhances visibility, surgical precision & patient safety



Technical Specifications:

- Type: Non-sterilized medical device
- Material: Aluminium + high-grade plastic
- Shelf Life: 5 years
- Core Function: Maintains accurate intrauterine pressure & fluid volume



Clinical Value Proposition:

- Supports minimally invasive gynecological procedures
- Reduces risk of fluid imbalance & related complications
- Designed for reliability, consistency & superior performance

Growth Roadmap

Introduce additional products used in specialist surgeries

By the end of FY26

Contract manufacturing to ensure early market entry

In FY27

Full-scale in-house manufacturing once new facility is ready

Post FY27

Positive Industry Outlook Provides Ample of Opportunities

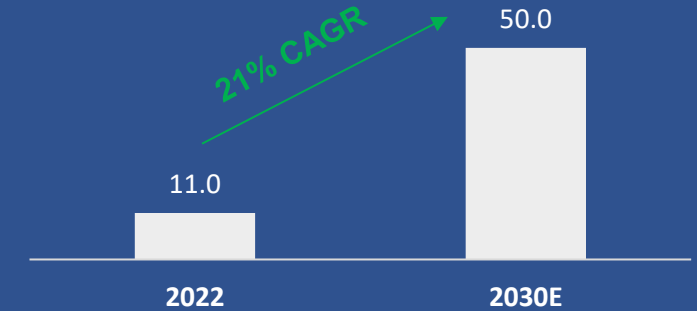
India's Healthcare Infrastructure: Current Landscape

- **Significant demand-supply gap** – India has **2 million hospital beds**, far below the **4.9 million recommended** by WHO.
- **Low Bed Density** – India has **1.3 beds per 1,000 people**, compared to the global average of **2.9 beds per 1,000**.
- **Corporate hospital expansion** – Listed hospital chains plan to **increase capacity by ~32% over FY24-27**.
- **Tier 2 & 3 cities underserved** – Patients are migrating to metro hospitals due to lack of local infrastructure.

Future Growth & Boosting Healthcare Infrastructure: Government & Private Investments

- **Rs 98,311 Cr** healthcare budget (FY25), **up 9.8% YoY**.
- **Rs 37,226 Cr** allocated to NHM for expanding public hospital facilities.
- **200 new cancer centers planned**; district hospitals to be converted into daycare cancer units.
- AIIMS & Medical College Expansion – **11 new AIIMS operational, 5 more in the pipeline, adding 5,000+ beds**.
- Private sector driving growth, with brownfield & O&M projects making up **~60% of expansions**.
- Leading hospital chains (**Max, Medanta, KIMS**) adding thousands of beds in key cities.

Indian Medical Device Market (USD Bn)



Key Growth Drivers for healthcare infrastructure in India

- Govt. to raise public health spending from 1.6% to 2.5% of GDP by 2025
- 3M+ additional beds needed to bridge demand-supply gap
- Surge in investments in smart hospitals, modular OTs, and AI-based medical tech
- Expansion shifting to Tier 2/3 cities due to rising affordability and insurance penetration
- 13 new greenfield plants boosting self-reliant healthcare manufacturing
- Global R&D inflow rising — e.g., Siemens Healthineers' Bangalore R&D center

Company Overview



Journey from a Medical Equipment Supplier to handling Turnkey Projects...

Established in 2003, Aprameya Engineering specializes in setting up and maintaining ICUs, NICUs, PICUs, Operation Theatres, Dialysis Centers, and Prefabricated Wards on a turnkey basis for private and government hospitals. It also supplies high-value medical and diagnostic equipment to hospitals and medical practitioners.



Vision & Mission

To create better tomorrow for healthcare by means of delivering innovative medical solutions focused on cost reduction, increased access, improved quality, consistent achievement and predicable growth being best in terms of patient compliance, customer service and employee's talent.



Incorporation

2003

- M/s. Aprameya Engineering founded by Chetan Mohan Joshi and Saurabh Kishorbhai Bhatt.



Developed Market Presence

2004 - 2019

- Distributorship with **Johnson & Johnson**
- Agreement with **Alan Electronic System**
- Partnered with **Karl Storz Endoscopy India**
- Continuously expanded supplier network (large OEMs) and built clientele (Public & Private Hospitals)



Enhanced Offerings

2020 - 2025

- Forayed into ICU/OT/PICU/NICU projects and secured **first Turnkey OT installation** for S.M.S. Medical College, Jaipur in 2020
- Launched **Minilabs for ICU/OT/PICU/NICU**
- **Revenue crossed Rs 2,000 Mn** in 2022
- Delivered **180+ Dialysis Centers** in Rajasthan till date
- **IPO and Listed on NSE-SME on 01-Aug-24**
- Received many appreciation / awards from Alan, Drager, Epsilon

Aprameya at a Glance



20+ Years of Experience

In Healthcare Solutions



Rs 3,300+ Mn

Turnkey Projects Executed



2,000+

Critical Care Beds Installed



30+ Hospitals; 4 States

Served / Presence



15+ Industry Tie-ups

With Leading Medical Device Manufacturers



5+ Authorized Distributor

For J&J, Schiller, Phillips, Alan & ResMed in India



Rs 10 Mn+ AMC/CMC Contracts/Repairing

Driving Recurring Revenue

...Offering One-Stop Solutions for Healthcare Infrastructure Development



Healthcare Infrastructure Projects (90%)^

Providing end-to-end solutions for hospital infrastructure, covering design, execution, and specialized turnkey projects



Medical Equipment Solutions (8%)^

Offering medical equipment planning and execution through a strong partner network.



Service & CAMC* Solutions (2%)^

Ensuring continued performance and longevity of turnkey projects and medical equipment.

Typical Business Process



Hospital Design Solution

We provide Hospital Design Solutions, integrating architecture, structural, MEP, and interior design for efficient, patient-centric, and high-tech healthcare spaces.

Architecture Design:

Optimized layouts,
seamless functionality, and
efficient road networks



Structural Design:

Robust frameworks,
advanced framing systems,
and precise execution.



MEP Design:

Power, plumbing, HVAC, fire
safety, and data networking
for operational excellence.



Interior Design:

Aesthetic yet functional spaces,
ensuring efficiency in ICUs,
surgical suites & public areas.



1. Healthcare Infrastructure Project (2/2)

Turnkey Healthcare Solutions

We provide Turnkey Healthcare Solutions, including MOT, ICU, NICU, CCU, Prefab Healthcare Facilities, and Specialty Centers, integrating advanced medical equipment, precision ventilation, soundproofing, and fire-resistant structures for efficient, high- tech, patient-centric healthcare environments.

Modular Operation Theaters (MOT)



Modular ICU



Specialty Dialysis Center



Prefabricated Hospitals



ICU-CCU Projects



Specialty Electrophysiological Lab



Modular NICU



2. Medical Equipment Solutions

We offer a wide range of Medical Equipments across varied specialties, along with Equipment Planning & SITC (Supply, Installation, Testing, Commissioning) Solutions.



Cardiology
Product



Neurology
Product



Anesthesiology
Product



Nephrology
Product



Biochemistry
Product



Radiology
Product



Surgery
Product



Home Care
Product

Planning and SITC Solutions: Comprehensive Service Excellence



Supply & Planning

High-quality medical equipment sourced from trusted global manufacturers, tailored to facility needs through expert consultation and assessment



Installation & Integration

Seamless setup with optimized space planning, ensuring minimal disruption and compliance with safety standards.



Testing & Training

Rigorous performance checks alongside hands-on staff training for safe, efficient equipment use



Commissioning & Maintenance

Ensuring long-term reliability through proactive servicing, technical support, and continuous efficiency monitoring

3. Service and CAMC Solutions

- We provide Service & CAMC* Solutions, offering complete maintenance and support for **Turnkey Projects and Medical Equipment** to ensure reliability and efficiency
- Our CAMC solutions ensure reliable, compliant, and efficient operation of **ICU, NICU, OT, imaging, and diagnostic equipment for optimal patient care**
- **Long-term AMC/CMC contracts** will generate stable recurring revenue after the **2-3-year warranty period**
- Service Consumable revenue **of Rs 15 Mn generated in FY25** from Various Turnkey Project and Medical Equipment Supplied
- Revenue generated from **ORC** stood at **Rs 18 Mn for FY25**
- **3-5% of the project contract value** will be generated annually post-warranty
- **Average contract duration: 5-8 years**, ensuring sustained revenue and long-term equipment support

Medical Equipment Maintenance & Support Services

	Preventive Maintenance		Calibration Services		Performance Monitoring		Software Updates		Corrective Maintenance
	Documentation & Reporting		Consultation Services		Asset Management		Vendor Management		Customer Support
	Emergency Services		Parts & Repairs		Training Services		Compliance Support		Periodic Training

*Comprehensive Annual Maintenance Contracts; Revenue generation expected from FY26 onwards

Saurabh Bhatt

Chairman & Joint Managing Director

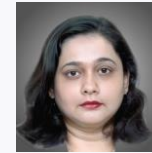
- Qualification: Bachelor of Engineering (Industrial Electronics), Diploma in Industrial Electronics
- Experience: 20+ years
- Responsible for the overall management, project handling & tender bidding process of Company.



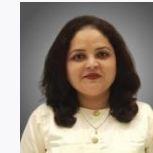
Chetan Joshi

Managing Director

- Qualification: Bachelor of Engineering (Industrial Electronics), Diploma in Electrical Engineering
- Experience: 20+ years
- Responsible for the overall management, finance & internal control systems of the Company.



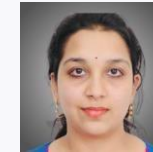
Pooja Bhatt
Non-Executive
Director



Archana Joshi
Non-Executive
Director



Shalini Jalan
Independent
Director



Raina Singh
Independent
Director



Heena Jaichandani
Independent
Director



Suresh Kumar Verma
Independent
Director



Sanjoly Jalan
Company Secretary
of AEL



Jignesh Suthar
Chief Financial
Officer

Our Competitive Edge





Turnkey Project One-Stop Solution

Faster project turnaround,
single-vendor advantage,
and first-mover edge.



Innovative and Integrated Healthcare Solutions

Diverse range of products
under one roof



Strong Relationships with Suppliers and Clients

Strong ties with top manufacturers
and government/private hospitals



Proven Execution Track Record

Successful large-scale
project delivery.

Turnkey Project – One-Stop Solution

Traditional Challenges in Hospital Infrastructure Development...

- Hospitals typically issue separate tenders for infrastructure, equipment, and specialized facilities, leading to **delays, higher costs, and execution challenges**.
- Coordinating multiple vendors increases administrative complexity and often results in **project overruns**.
- **For Instance, an ICU Setup** requires ~30+ medical equipment (ventilators, monitors, pumps, beds) and 10+ infrastructure components (HVAC, gas pipeline, UPS), leading to **procurement and execution complexity**

...Can be addressed by Turnkey Projects (One-stop Solutions)

- ✓ **Simplified Procurement** – Single-point sourcing eliminates the need for multiple tenders, reducing delays.
- ✓ **Efficient Logistics & Installation** – Coordinated deliveries and expert-led installation ensure seamless execution.
- ✓ **Faster Execution** – Pre-planned workflows and project management minimize procurement and setup delays.
- ✓ **Cost Optimization** – Bulk procurement, direct manufacturer tie-ups, and structured budgeting control costs while maintaining quality.



Aprameya's Impact & Turnkey Excellence

- Successfully executed Rs 3,300+ Mn worth of Turnkey projects.
- Installed 2,000+ ICU, NICU, and PICU beds across hospitals since 2020.
- Among the few players in India offering a comprehensive turnkey healthcare solution.
- Provides tailored solutions to meet unique needs of both small clinics and large hospitals





Mobile CT Scan

A compact, portable CT imaging system installed in mobile units, enabling immediate scanning at patient location, especially during trauma, stroke, and ICU emergencies.



Safety Drive Camera



Mobile CT Scan

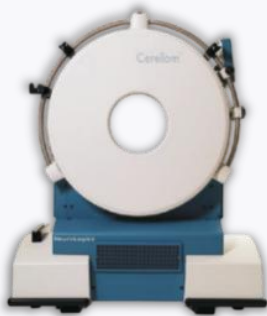


Retractable Lead Curtain



Mobile Stroke Unit (MSU)

A specially equipped ambulance with onboard CT scanner, point-of-care lab, telemedicine capabilities, and thrombolysis drugs, designed to diagnose and treat strokes at the scene.



EP Lab (Smart Ablate, Carto 3, and 2D EP Tracer)

An advanced Electrophysiology Lab combining Carto 3D Mapping System, SmartAblate RF Generator, and 2D EP Tracer, offering integrated diagnosis and treatment for complex cardiac arrhythmias.



EP-TRACER with new software version 2.2



The Smartablate® System



CARTO® 3 System



Our innovative, technologically advanced products, strong industry partnerships, and diverse range of integrated healthcare solutions set us apart from the competition.

Introducing - Surgical Soft Tissue Robot

Key Advantages



Sharper Vision

3D-4K imaging provides a clear, detailed view



Precise Control

Flexible, hand-like instruments for safe surgery



Surgeon Comfort

Ergonomic design reduces strain and tremors



High Accuracy

Motion scaling and auto-lock improve precision



Collaboration

Open console enables training and remote guidance



Smooth Workflow

Integrated energy system for efficient procedures

Supports **100+ types of surgeries** including:



Urology
Surgery



Gynaecology
Surgery



General
Surgery



Thoracic
Surgery



GI
Surgery



Onco
Surgery



Head Neck
Surgery



Advanced Surgical
Robotic System



Open-Multiple Screen
3D-4K Surgeon Console



Transforming Surgery with Precision and Safety.

Strong Industry Partnerships *(Collaborations that drive success)*

We ensure hospitals receive best-in-class medical equipment through authorized distributorships with **Johnson & Johnson Private Limited, Schiller Healthcare India Pvt. Ltd, Phillips India Ltd, Alan Electronics Systems Pvt. Ltd, & ResMed** in India along with exclusive access to **cutting-edge surgical, ICU, and diagnostic solutions** from **5+ Leading Global Manufacturers**, enhancing patient care and hospital efficiency.



Benefits of Strong Industry Partnership

- **Faster execution** is ensured through direct partnerships, allowing quick equipment installation with minimal delays.
- **Cost advantage** comes from special pricing and direct purchases from manufacturers, making equipment more affordable
- **Quality** is maintained through strong ties with top manufacturers, ensuring reliable and high-performance medical equipment.

Our Partners



Awards & Recognitions from our Partners



Alan Best Performance
Year 2013-14



Alan Best Performer
Award 2014-15



Quality Management
System ISO 9001:2015



Certificate of Appreciation
of Top Annual Sales
Performance 2021



Alan Best Performer
Award 2021-22



Alan Best Performer
Award 2021-22



Certificate of
Achievement by Stryker
Quota Achiever 2022



Alan Peak Performance
Award 2024

Long Standing Relationships with Clientele

- Trusted by government institutions like **AIIMS** and leading public **Healthcare Bodies**, while also serving **Top Private Hospitals**, **Diagnostic Centers**, and **Medical Practitioners**.
- Current presence in the states of **Gujarat, Rajasthan, Delhi, and Maharashtra**, with a well-established network and **Expanding Reach into New Geographies**.
- Proven expertise in reaching underserved regions, ensuring **Accessibility to Quality Healthcare Solutions**.
- High Customer Retention** with repeat business, strong referrals, and sustained growth.

Clientele

- Private Hospitals
- Government Hospitals
- Medical Practitioners
- Medical Colleges
- AIIMS
- Diagnostic Centers

Government



Dr. S N Medical
College - Jodhpur



Govt. Medical
College - Kota



RMSCL - Jaipur



AIIMS Delhi



AIIMS
Jodhpur



RNT Medical
College - Udaipur



SMS Medical College
- Jaipur



J K Lon Hospital -
Jaipur



Sawai Man Singh
Hospital - Jaipur



Surat Municipal
Corporation



Mathuradas Mathur
Hospital-Jodhpur



Patna Medical
College and Hospital

Private



Kaizen Hospital
Ahmedabad



Shaligram
Multispecialty Hospital



CIMS Hospital
Ahmedabad



Sterling Hospital



H J Doshi
Hospital Rajkot



Narayana Hospital
- Ahmedabad



BAPS Hospital -
Baroda



K D Hospital
Ahmedabad



Aayush Hospital
Rajkot



Tricolor Hospital
Baroda



HCG Hospital
Bhavnagar



BIMS Hospital
Bhavnagar

Proven Execution Track Record

Aprameya Engineering has emerged as a trusted leader in turnkey healthcare infrastructure, consistently delivering high-quality projects on time and within budget. Its successful track record includes projects for AIIMS, private healthcare chains, government hospitals, and diagnostic centers.

Sr No	Client Name	Description of the Project (Major Projects Of Above Rs. 40 Mn)	Contract Value (Rs Mn)
1	Directorate of Medical Education and Research Centre (DMER)	Mobile CT-Omni-tom Elite on Turnkey Basis	71.2
2	Directorate of Medical Education and Research Centre (DMER)	3D Electro Anatomical Mapping Systems (EP LAB) Turnkey Basis	24.7
3	Directorate of Medical Education and Research Centre (DMER)	Ultrasonic Cutting and Coagulation Device and Vessel Sealing System Turnkey Basis	16.9
4	Dr. S N Medical College, Jodhpur	30 bedded NICU on turnkey basis at Umaid Hospital Jodhpur	40.1
5	SMS Medical College, Jaipur	80 bedded NICU (turnkey basis)	42.8
6	Dr. S N Medical College, Jodhpur	30 bedded ICU on turnkey basis at Mathura Das Mathur, Hospital Jaipur	54.1
7	Dr. S N Medical College, Jodhpur	30 bedded ICU on turnkey basis at Mahatma Gandhi Hospital, Jodhpur	58.5
8	SMS Medical College, Jaipur	50 bedded NICU (turnkey basis)	63.8
9	RNT Medical College, Udaipur	50 bedded ICU on turnkey basis, MBGH, Udaipur	65.2
10	Dr. S N Medical College, Jodhpur	60 bedded NICU on turnkey basis at Mathura Das Mathur Hospital, Jodhpur	82.1
11	Dr. S N Medical College, Jodhpur	115 bedded PICU at Mathura Das Mathur, Hospital, Jodhpur	87.4
12	SMS, Medical College, Jaipur	3 modular operation theatre and 1 non-modular operation theatre at State Cancer Institute	88.9
13	RMSCL, Jaipur	Establishment of ICUs on turnkey basis at 45 locations	261.9
14	SMS Medical college Jaipur	100 Bedded prefabricated structure	48.5
15	Dr. S.N. Medical College, Jodhpur	120 ICU beds (site modification work)	166.3
16	RNT Medical College, Udaipur	100 beds for roof of MCDW and 100 beds for old OPD	1047
17	Medical College Kota	44 Bedded NICU and 38 Bedded PICU	112.4
18	Medical Education Research & Ayush (DMER), Maharashtra	3D Electro Anatomical Mapping Systems (EP LAB) Turnkey Basis	82.20
19	Medical Education Research & Ayush (DMER), Maharashtra	Modular O. T. Complex Turnkey Basis	252.97

Some of our Completed Projects (1/2)

	Dr. S.N. Medical College, Jodhpur	RNT Medical College, Udaipur
Before		
After		
Scope of Work	120 ICU beds Site Modification Work	100 beds for roof of MCDW and 100 beds for old OPD
Order Value	Rs 166 Mn	Rs 105 Mn

Some of our Completed Projects (2/2)

	Rajasthan Medical Services Corporation Limited, Jaipur	Rajasthan Medical Services Corporation Limited, Jaipur
Before		
After		
Scope of Work	Establishment of ICU's on turnkey basis at 45 locations	175 Dialysis Centers (Turnkey Basis)
Order Value	Rs 280 Mn	Rs 314 Mn

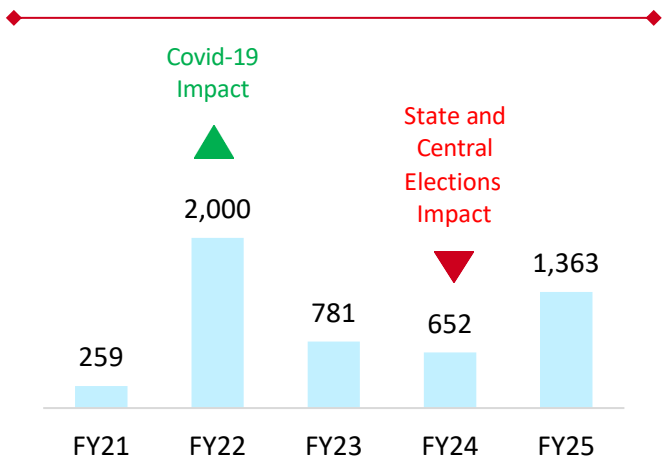
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Historical Financials

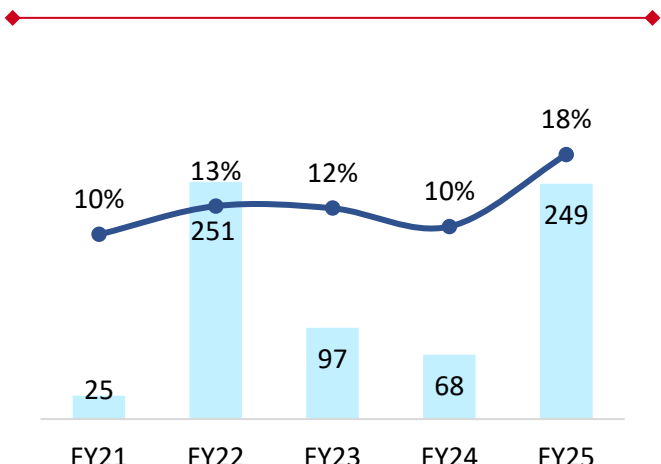


Robust Financial Growth with ~100% YoY Increase in FY25

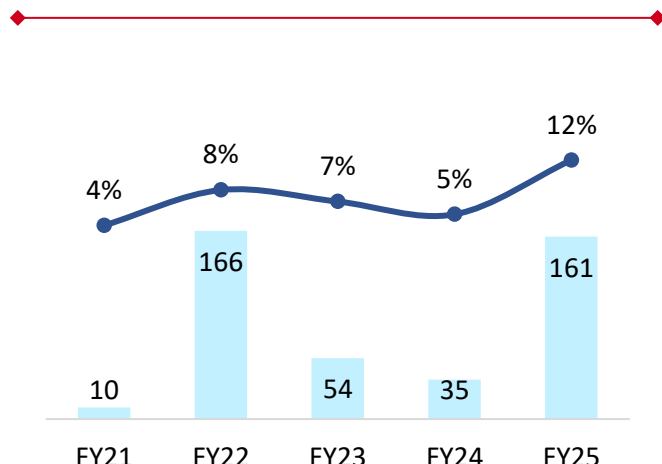
Total Revenue (Rs Mn)



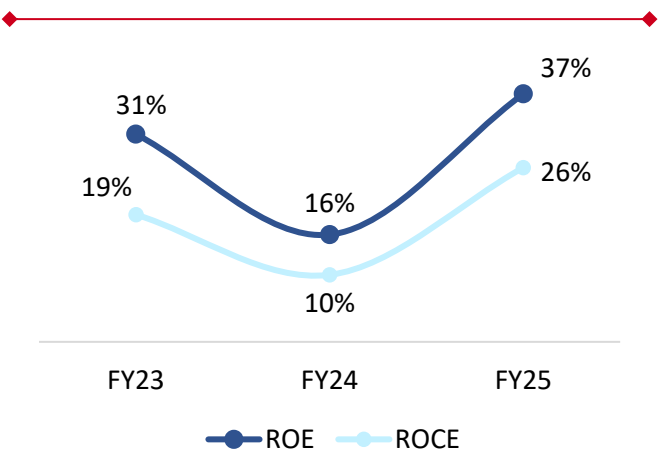
EBITDA (Rs Mn) & Margin (%)



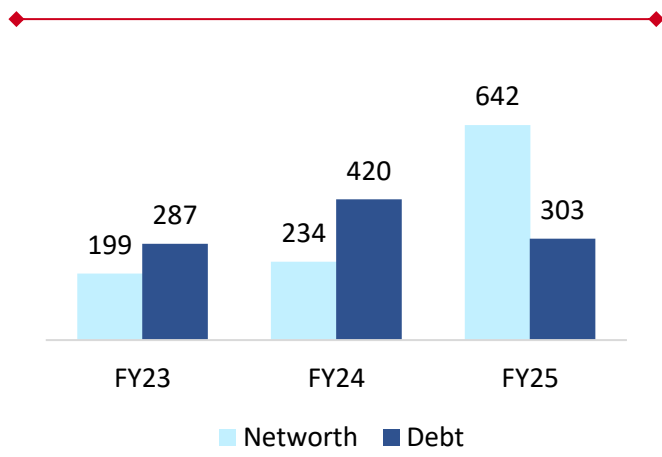
PAT (Rs Mn) & Margin (%)



ROE & ROCE* (%)



Networth and Debt (Rs Mn)



*Capital Employed calculated as (Tangible Net Worth + Total Debt - Deferred Tax Liability)

Profit & Loss Highlights

Particulars (Rs Mn)	FY21	FY22	FY23	FY24	FY25	H1FY26
Revenue From Operations	259.3	1,999.9	781.2	651.6	1,357.1	421.4
Other Income	0.8	2.7	2.1	4.6	5.9	1.9
Total Income	260.1	2,002.6	783.3	656.2	1,363.0	423.3
Purchase of Stock in trade	93.0	680.5	80.9	122.8	71.3	56.0
Turnkey Project Expenses	83.1	899.2	484.2	330.2	945.2	154.6
Changes in Inventories of Finished Goods & Work in progress	12.7	-39.1	-4.4	44.9	-37.8	27.1
Employee Benefits Expense	18.3	30.2	25.8	27.1	31.0	14.1
Other Expenses	28.2	180.4	100.4	63.0	103.4	59.4
EBITDA	24.8	251.4	96.5	68.2	249.9	112.1
<i>EBITDA Margin (%)</i>	<i>10%</i>	<i>13%</i>	<i>12%</i>	<i>10%</i>	<i>18%</i>	<i>26%</i>
Depreciation and Amortisation Expenses	0.7	0.9	0.8	0.9	0.9	0.5
EBIT	24.1	250.5	95.7	67.3	249.0	111.7
<i>EBIT Margin (%)</i>	<i>9%</i>	<i>13%</i>	<i>12%</i>	<i>10%</i>	<i>18%</i>	<i>26%</i>
Finance Cost	8.7	9.2	20.8	21.1	31.8	20.3
Profit Before Tax	15.5	241.3	75.0	46.1	217.2	91.3
Tax Expense	5.3	75.1	21.1	11.2	56.0	23.7
PAT	10.2	166.2	53.8	34.9	161.1	67.6
<i>PAT Margin (%)</i>	<i>4%</i>	<i>8%</i>	<i>7%</i>	<i>5%</i>	<i>12%</i>	<i>16%</i>
EPS	0.7	11.9	3.8	2.5	9.3	3.6

Balance Sheet Highlights

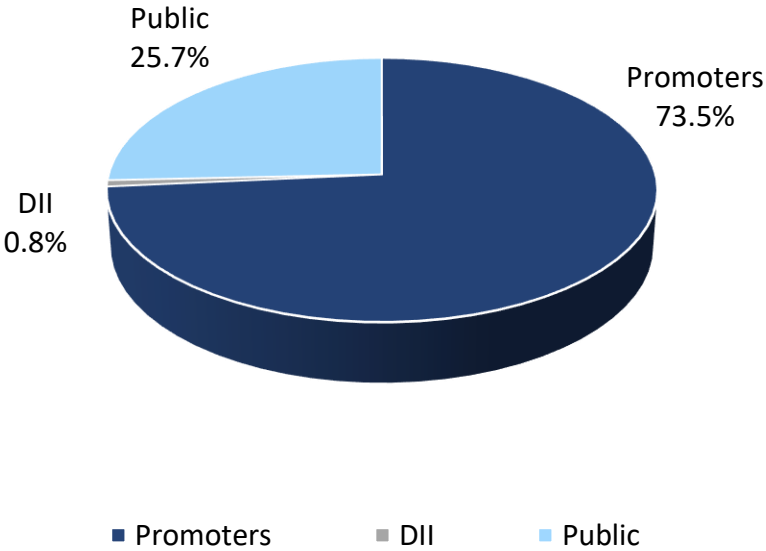
Liabilities (Rs Mn)	Mar - 22	Mar - 23	Mar - 24	Mar - 25	Sep - 25
Share Capital	70.0	140.0	140.0	190.4	190.4
Reserves & Surplus	75.3	59.3	94.0	452.2	519.7
Shareholders' Funds	145.3	199.3	234.0	642.6	710.1
Long Term Borrowings	133.2	119.8	123.5	59.5	76.8
Long Term Provisions	1.3	1.3	1.8	2.4	1.9
Other Non-Current Liabilities	0.5	0.6	0.5	0.8	0.6
Total Non-Current Liabilities	134.9	121.7	125.8	62.7	79.2
Short Term Borrowings	3.6	167.6	297.0	243.9	296.2
Trades Payable	179.9	86.9	67.0	402.7	156.9
Other Current Liabilities	22.0	41.7	30.9	85.6	102.4
Short Term Provisions	1.3	1.7	1.8	2.1	1.9
Total Current Liabilities	206.9	298.0	396.6	734.3	557.5
Total Liabilities	487.1	618.9	756.4	1,439.6	1,346.8

Assets (Rs Mn)	Mar - 22	Mar - 23	Mar - 24	Mar - 25	Sep - 25
Property, Plant & Equipment & Intangible Assets	15.3	14.6	14.3	13.8	13.4
Financial Assets	43.0	45.4	28.5	46.3	43.5
Other Non-Current Assets	2.6	2.3	10.9	14.9	19.6
Total Non-Current Investment	61.0	62.4	53.6	75.0	76.6
Inventories	74.4	78.8	33.9	71.8	44.6
Trade Receivables	266.8	418.0	580.6	1,191.2	1,123.6
Cash and Cash equivalents	24.9	2.1	3.5	1.9	0.9
Bank Balance	2.5	6.6	30.0	12.6	27.4
Short-Term Loans	0.1	0.1	0.1	0.0	0.7
Other Current Assets	57.3	50.4	54.6	87.0	73.0
Total Current Assets	426.1	556.0	702.8	1,364.6	1,270.2
Total Assets	487.1	618.4	756.4	1,439.6	1,346.8

Cash Flow Highlights

Particulars (Rs Mn)	FY22	FY23	FY24	FY25	H1FY26
(A) Net Cash Flow from Operating Activities	-3.7	-135.0	-99.8	-106.4	-45.4
(B) Net Cash Flow from Investing Activities	-26.5	-18.3	-10.0	-4.1	-12.1
(C) Net Cash Flow from Financing Activities	55.3	130.4	111.1	108.9	56.4
Net (Decrease)/ Increase in Cash & Cash Equivalents (A+B+C)	25.1	-22.9	1.3	-1.6	-1.1
Opening Cash & Cash Equivalents	0.1	24.9	2.1	3.5	1.9
Cash and cash equivalents at the end of the period	25.2	2.0	3.5	1.9	0.9

Shareholding Pattern (as on 30 September 2025)



Script Related Information (as on 13th November 2025)

BSE/NSE Code	NSE - SME: APRAMEYA
CMP (Rs)	262.55
Market Cap (Rs Cr)	241
Shares O/s (Cr)	1.90
Face Value (Rs)	10
Average Trading Volume ('000)	49



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